ORASCOM TELECOM HOLDING

First Quarter - 2010

ORASCOM TELECOM

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CONTENT

Orascom Telecom Holding First Quarter 2010 Results

Cairo, May 12th, 2010: Orascom Telecom Holding (OTH) (Ticker: ORTE.CA, ORTEq.L, ORAT EY, OTLD LI), announces its first quarter 2010 consolidated results.

Highlights

- **Total subscribers** were just under 96 million, an increase of 19% over the same period last year.
- **Revenues** reached US$ 1,216 million[1] (LE 6,694 million), increasing by 1.6% over Q1 2009; and decreasing by 6.1% compared to Q4 09, mainly attributable to lower revenues of OTA by 8.0%.
- **EBITDA** reached US$ 521 million[1] (LE 2,926 million), decreasing by 1.0% over Q1 2009 mainly as a result of the 5% tax on recharges in Algeria and the weak performance in Egypt. Q1 2010 EBITDA increased by 5% over Q4 09, primarily driven by the strong performance of banglalink and the partial recovery in Algeria.
- **Group EBITDA margin** was at 42.8%. EBITDA margins of the major subsidiaries were: Djezzy 55.6%, Mobilink 38.9%, Mobinil 37.6%, Tunisiana 52.6%, and banglalink 42.2%.
- **Net Profit** for Q1 2010 reached US$ 49 million, down 32% over Q1 2009; mainly due to the gains recorded in Q1 2009 from the disposal of M-Link; as well as the start up losses due to the launch of the Canadian operations. Net profit recovered strongly from the Q4 09 net loss of US$ 46 million.
- **Earnings per GDR** reached US$ 0.05 (based on a weighted average for the outstanding GDRs of 921 million over 3M 2010)[2].
- **Net Debt** as of March 31, 2010 decreased to US$ 4,659 million resulting in a Net Debt/EBITDA of 2.1x, a decrease of 9% compared to Q4 09 where net debt stood at US$ 5,113 million with a Net Debt/EBITDA of 2.4x.

1. US$ financial figures in the Income Statement & Balance Sheet are according to the International Financial Reporting Standards (IFRS).
2. The weighted average for the outstanding GDRs was 920,681,875 as of March 31st.

Khaled Bichara, Group CEO, commented on the results:

"For the first quarter of the year 2010, our main focus was to counter the increasing competition in most of our operating markets by pushing increases in our subscriber bases, while striving to keep up with high levels of market growth.

Despite growth in subscribers of Djezzy, our Algerian subsidiary was hit by the remnants of last quarter's riot events, as well as the introduction of a new 5% sales tax on mobile recharges, which led to a decreased YoY performance, albeit showing early recovery signs in comparison to Q4 of 2009. We have continued with the appeal process regarding the tax claim reaching the Administrative Court with the desire to end this dispute which would enable us to focus more on managing the business.

In Egypt, Mobinil still remains the leader in terms of market share despite price wars within the telecommunications market, nevertheless its revenues and EBITDA were strongly hit by the many competitive measures taken. Our Pakistani operation, Mobilink, has shown healthy revenue growth at 4.2% in comparison to Q1 of 2009, thanks to an increased number in subscribers. In preparation for new entrants into the markets of Tunisia and Bangladesh, our operations witnessed successful subscriber uptake and lucrative revenue growth of 16% and 20% respectively, while solidifying their market positions.

Our Canadian investment, WIND Mobile, is gaining momentum and has expanded its network and is currently operating in Toronto, Ottawa, Edmonton and Calgary, with plans to open its doors to customers in Vancouver this summer.

"We continue to remain focused on delivering innovative and high quality services to over 96 million customers across the globe."

After surpassing the 1 million subscribers mark in Lebanon in Q4 2009, our management contract with Alfa was renewed in February 2010 for a further 6 months.

Notwithstanding the many challenges Orascom Telecom is facing, we continue to remain focused on delivering innovative and high quality services to almost 96 million customers across the globe."

Operational Performance

Subscribers

During the first quarter of 2010 Orascom Telecom continued to grow its customer base reaching almost 96 million subscribers, a 19% growth over the same period last year. Growth was particularly strong in Bangladesh, up 31%, in Tunisia up almost 26% and in Egypt, up 23%. Subscribers' growth in Algeria has recovered from the recent riot events that took place in Q4 2009 reaching almost 15 million subscribers, demonstrating an increase of almost 5% compared to Q1 2009.

Subscribers' growth in Pakistan has resumed throughout the first quarter of the year reaching almost 32 million subscribers and demonstrating an increase of almost 12% over the previous year. A significant contribution to customer base growth was also delivered by Telecel Globe, with subscribers surpassing the 2 million mark, and by koryolink which counts almost 126 thousand subscribers as of March 31, 2010.

It is worth noting that the customer base of Alfa in Lebanon exceeded the 1 million mark required in the management contract signed by OTH with the Republic of Lebanon in January 2009. The contract was renewed for another 6 months starting February 2010.

Table 1: Total Subscribers

Subsidiary	31 Mar. 2009	31 Dec. 2009	31 Mar. 2010	Inc/(dec) Mar. 2010 vs. Mar. 2009
Djezzy (Algeria)	14,143,028	14,618,166	**14,790,372**	4.6%
Mobilink (Pakistan)	28,240,125	30,800,354	**31,572,181**	11.8%
Mobinil (Egypt)	21,179,217	25,354,209	**26,121,394**	23.3%
Tunisiana (Tunisia)	4,302,675	5,210,926	**5,399,559**	25.5%
banglalink (Bangladesh)	10,836,267	13,886,913	**14,219,447**	31.2%
Telecel Globe[1]	991,000	1,823,374	**2,280,369**	130.1%
koryolink (DPRK)	19,208	91,704	**125,661**	n.m.
Alfa (Lebanon)	661,047	1,067,552	**1,088,626**	64.7%
Grand Total	**80,372,567**	**92,853,198**	**95,597,609**	**18.9%**

1. Includes Burundi, Central African Republic and Zimbabwe subscribers in March 2009, Burundi, Central African Republic, Namibia and Zimbabwe subscribers in March 2010.

ARPU

The very high subscriber growth trend in Egypt, Tunisia and Bangladesh had a dilutive impact on the ARPU in Q1 2010. The significant decrease in ARPU in Egypt is attributable to tariff cuts resulting from competitive pressures. In Tunisia the decline in ARPU was due to an increase in "on net" bonuses in preparation for the new entrant into the market. In Bangladesh, ARPU was diluted by the many promotions and reactivation campaigns launched aimed at increasing banglalink's subscriber base.

In Algeria, ARPU in Q1 2010 decreased compared to Q4 2009, as we extended the retention programs aimed at offsetting the effect of the football match. Because of the crisis, we had to suspend temporarily a portion of the post paid base for cash collection issues. In addition, the new yearly interconnection rate implemented as of July 2009 (1.5 DZD vs. 2.6 DZD previously) impacted the incoming ARPU in Q1 2010 compared to Q1 2009.

In Pakistan, ARPU in Q1 2010 decreased compared to the same period last year as a result of the depreciation of the local currency against the US$. In local currency terms ARPU remained stable in comparison to Q1 of last year.

Table 2: Blended Average Revenue Per User (ARPU)

Subsidiary	31 Mar. 2009 US$ (3 months)	31 Dec. 2009 US$ (3 months)	31 Mar. 2010 US$ (3 months)	Inc/(dec) Mar. 2010 vs. Mar. 2009
Djezzy (Algeria)	10.6	9.9	**9.2**	(13.2%)
Mobilink (Pakistan)	3.0	2.9	**2.8**	(6.7%)
Mobinil (Egypt) [1]	6.7	6.5	**5.6**	(16.4%)
Tunisiana (Tunisia)	11.3	11.6	**10.6**	(6.2%)
banglalink (Bangladesh)	2.5	2.3	**2.3**	(8.0%)
koryolink (DPRK)	24.7	24.5	**21.3**	(13.8%)
Alfa (Lebanon)	66.7	40.0	**37.5**	(43.8%)
Global ARPU (YTD) [2]	**5.8**	**5.7**	**5.0**	**(13.8%)**
Global ARPU (3 months)	**5.8**	**5.5**	**5.0**	**(13.8%)**

Table 3: Blended Average Revenue Per User (ARPU) (Local Currency)

Subsidiary	31 Mar. 2009 (3 months)	31 Dec. 2009 (3 months)	31 Mar. 2010 (3 months)	Inc/(dec) Mar. 2010 vs. Mar. 2009
Djezzy (Algeria) (DZD)	768.2	721.4	**679.1**	(11.6%)
Mobilink (Pakistan) (PKR)	240.6	241.7	**239.6**	(0.4%)
Tunisiana (Tunisia) (TND)	16.1	15.0	**14.7**	(8.7%)

1. ARPU expressed under OTH's definition may differ from Mobinil's disclosed ARPU. Please see Appendix for definition.
2. Global ARPU is calculated on a year to date basis, taking into account the weighted average subscribers for calculation, excluding Alfa.

Market Share & Competition

During the first quarter of the year, OTH maintained its market leadership position in all its countries of operation with the exception of Bangladesh where it enjoys the second highest market share. Market share in Egypt during Q1 2010 declined marginally as a result of the increased competition and aggressive market share promotions. In Algeria, even though the impact of the attacks resulting from the football games still remains, Djezzy's market share remained stable compared to the previous quarter. In Tunisia market share increased slightly over the previous quarter. With the growth trend resuming in Pakistan, market share for Mobilink as reported by the regulator remained at 31.6%. It should be noted that a number of competitors in Pakistan do not apply a strict churn policy. Mobilink's market share of active subscribers as measured internally on traffic patterns remains at 40% as of March 31, 2010.

Table 4: Market Share & Competition

Country	Brand name	Market Share (%) 31 Dec. 2009	Market Share (%) 31 Mar. 2010	Market Position	Names of additional network operators
Algeria	Djezzy	59.4%	59.1%	1	AMN, Qtel
Pakistan [1]	Mobilink	31.5%	31.6%	1	U-Fone, Paktel, Telenor, Al Warid
Egypt	Mobinil	42.0%	41.1%	1	Vodafone, Etisalat
Tunisia	Tunisiana	53.4%	54.9%	1	Tunisie Telecom
Bangladesh[1]	banglalink	26.8%	25.9%	2	Grameen, Aktel, Citycell, BTTB, Al Warid

1. Market share, as announced by the national Regulator is based on information disclosed by the other operators which use different subscriber recognition policies.

CAPEX

Total consolidated capital expenditures in Q1 2010 were at the same level compared to the same period last year. Investments are still reduced in most of our subsidiaries with the exception of Tunisia and Bangladesh in anticipation of the new entrants in these markets. The "Other" CAPEX mainly relates to investments made in Telecel Globe, koryolink and our submarine cables.

Table 5: Capital Expenditure of OTH Subsidiaries for the nine months to March 31[1]

Country	Service name	Total US$ million 2009[4]	Total US$ million 2010	Inc/(dec)
Algeria	Djezzy	41	48	17%
Pakistan	Mobilink	27	25	(7%)
Egypt	Mobinil	78	59	(24%)
Tunisia	Tunisiana	16	18	13%
Bangladesh	banglalink	26	58	123%
Other [2]		85	55	(36%)
Total		**273**	**263**	**(3.7%)**
Total Consolidated [3]		**225**	**224**	**(0.4%)**
Consolidated Capex/Sales		**18.8%**	**18.4%**	**(0.4%)**

1. Based on 100% ownership of all subsidiaries.
2. "Other" companies include CHEO, Linkdotnet, MedCable, Mena-Cable, OT Holding, Ring and Telecel Globe in 2009 and CHEO, Linkdotnet, Mena-Cable, OT Holding, Ring and Telecel Globe in 2010.
3. Consolidated CAPEX based on: 48.75% in ECMS and 50% in Tunisiana.
4. CAPEX components classification (e.g. tangible vs. Intangible) may differ from an operational perspective vs. an accounting one. Accordingly, OTH has adopted the accounting perspective in order to ensure that CAPEX classification is consistent with those reported in the financial statements. As a result, stated CAPEX figures for Q1 09 have been adjusted and may differ from previously released CAPEX figures.

Main Financial Events

France Telecom and Orascom Telecom submit the main terms of their agreements on Mobinil and ECMS to the Egyptian Financial Supervisory Authority

In April 2010, France Telecom and Orascom Telecom submitted to the Egyptian Financial Supervisory Authority the main terms of the agreements on Mobinil and ECMS signed between them. The content of this submission can be found below.

1. Maintaining the partnership between the Parties, and subject to paragraph 4 below, neither Party shall transfer to the other Party any shares in MobiNil for Telecommunications (unlisted) or the Egyptian Company for Mobile Services (listed). The Parties further agreed that Orascom Telecom Holding shall not own or hold, directly or indirectly and/or whether acting in concert, an equity stake in the Egyptian Company for Mobile Services (listed) of more than 20% of the share capital of the latter;

2. Amending and restating the existing shareholders' agreement between the Parties relating to MobiNil for Telecommunications (unlisted). As a result of this amendment, OT will adopt the equity method instead of the proportionate consolidation method for the basis of accounting on the shareholders' equity. OT will consolidate its investment using the equity method in accordance with the Egyptian Accounting Standard No. 18, where OT's share in the net assets of ECMS at the date of entry into force of the settlement agreement shall be presented in a separate line item in the consolidated balance sheet, rather than on a line-by-line basis. As a result of this reclassification, there will be no impact on OT's consolidated income statement and OT's consolidated shareholders' equity, at that date. As for the OT's share in the profits or losses, the changes in the shareholders' equity of ECMS recognized after that date will be presented in a separate line item in the consolidated income statement and the consolidated statement of shareholders' equity respectively. By virtue of the International Financial Reporting Standards, France Telecom will fully consolidate its investment in Mobinil Telecommunications and ECMS as from the date of entry into force of the settlement agreement and the Amended and Restated Shareholders Agreement. The modification of the basis of the accounting treatment for France Telecom and Orascom Telecom will have no effect on ECMS and the minority shareholders of ECMS;

3. Granting Orascom Telecom Holding certain rights in the amended and restated shareholders' agreement with respect to the approval of material decisions and operational matters, the governance model under the Amended and Restated Shareholders Agreement is designed to ensure (i) the consolidation by FT of the financial results of MobiNil and its subsidiaries, and (ii) that material matters relating to the finances and operations of MobiNil, ECMS and/or their material Subsidiaries may not be taken unless such actions are authorized pursuant to the approval of all of the OT Directors and a majority of the FT Directors. The composition of the boards of MobiNil and ECMS reflects participation by OT and FT which is not materially different from the original shareholders agreement, whereby FT appoints, directly or indirectly, the majority of the members of the MobiNil and ECMS board of directors. The ECMS board of directors shall continue to include three non-executive, independent directors with relevant industry background. ECMS' management will include a CEO appointed by FT and a CFO designated from among FT candidates, whereas the Chief Technical Officer and the Chief Commercial Officer will be designated by the CEO from among OT candidates. Under the original shareholders agreement, in case the OT and the FT representatives on the board of MobiNil fail to reach consensus on a decision, a deadlock mechanism was triggered where either party buys the other's stake in MobiNil through a bidding process. Being the main reason behind the dispute subject matter of the arbitration between OT and FT, the parties agreed to simplify and amend such deadlock resolution mechanism and replace it with a right granted to OT in certain deadlock situations to put its shares in MobiNil and ECMS to FT for the Put Option Consideration, which consideration is calculated on a per share price;

4. Granting Orascom Telecom Holding in the amended and restated shareholders' agreement the option to put its shares in MobiNil for Telecommunications (unlisted) together with its shares in the Egyptian Company for Mobile Services (listed) to the France Telecom Group (i) during the period from September 15 through November 15, 2012, and (ii) during the period from September 15 through November 15, 2013, as well as (iii) at anytime until November 15, 2013 in a limited number of deadlock situations on some material decisions, and subject to certain conditions. In the event of the exercise of the put option, the price per the Egyptian Company for Mobile Services (listed) share ("ECMS P") which has been agreed between the Parties will increase over time from EGP 221.7 as of closing up to EGP 248.5 as of end 2013, to be converted in EUR at a fixed EUR/EGP exchange rate of 7.53. As for the opening put option price

(221.7 as of 30/06/2010), it was calculated in reference to the weighted average market share price of ECMS for the week preceding April 14, 2010 accreted by 3% to 30/06/2010 = 220.3*(1+3%*79/360), payable in Euros at a fixed rate corresponding on the EGP:EUR rate as at the date of signing of the agreement. Each subsequent price represents a 3% annual accretion over the opening put option price. Therefore, the price of the put option does not express the parties' view of the long term valuation of ECMS. The price per MobiNil for Telecommunications (unlisted) share will be computed as ECMS P multiplied by the total number of ECMS shares held by MobiNil for Telecommunications (unlisted) in the Egyptian Company for Mobile Services (listed) and divided by the total number of MobiNil for Telecommunications (unlisted) shares;

5. The continuation of the Parties in rendering technical support and management services to the Egyptian Company for Mobile Services (listed) according to the two existing management agreements with the Parties, which were ratified to the General Assembly of the Company, and whereby each Party receives a fee equal to 0.75% of the total revenues of the Company (excluding equipment sales and sales taxes). In case of exit by OT, it will assign to FT its rights to the above management fees and enter into a transition services agreement to the benefit of ECMS enabling ECMS, at its option, to continue or terminate the various services and/or technical assistance agreements entered into with OT group, all subject to applicable laws and the approval of the competent corporate bodies of ECMS. In consideration for the assignment referred to above and the entering into by ECMS of the transition agreement, FT shall pay to OT a fee of EUR 110 million;

6. Prior to the settlement agreement, a dispute between the relevant parties on the ownership of the "MobiNil" trademark existed. OT and FT agreed that MobiNil and ECMS shall regularize the ownership of the MobiNil Trademark in the best interests of ECMS and all its shareholders and with a view to enhance the visibility of the trademark;

7. The agreement in principle of the Parties on the acquisition by the Egyptian Company for Mobile Services of Link Dot Net S.A.E and Link Egypt S.A.E, a leading Egyptian ISP, for total consideration calculated on the basis of an aggregate enterprise value of USD 130,000,000, subject to obtaining the approval of the competent corporate bodies (general assemblies and/or boards of directors) and completing the necessary procedures in accordance with applicable laws and regulations; and

8. In consideration for the settlement of all disputes between the Parties, whether in Egypt or abroad, under the Master Agreement, FT also agrees to pay OT a global settlement fee of USD 300,000,000 in consideration for OT's undertakings and obligations under the Master Agreement, the termination of the original shareholders agreement as well as execution of the Amended and Restated Shareholders Agreement (which results in the loss for OT of consolidation of MobiNil financial results) and the Settlement Agreement. There is no specific contractual breakdown of the global settlement fee among the items set forth above. However, the quantum was agreed taking into account the value of the additional portion of EBITDA that will be consolidated by France Telecom in its financial statements. Such fee shall be paid by one of the FT Entities in cash on the Closing Date and is in line with the benchmark of companies suffering a discount on their holdings in non consolidated assets. The quantum and the payment of such global settlement fee do not impact ECMS and the minority shareholders of ECMS. All the more, ECMS will benefit from the global settlement between its main shareholders as it will enable ECMS to perform and pursue its development with the full support and commitment of France Telecom and Orascom Telecom. Moreover, the global settlement enables France Telecom to reinforce its long term investment in Egypt and to ensure a positive media environment for its investment.

Clarification to Section 1 of the Announced Terms of the Agreement between France Telecom and Orascom Telecom Holding on Mobinil and ECMS Submitted to the Egyptian Financial Supervisory Authority

In April 2010, Orascom Telecom Holding clarified that in response to investors queries regarding Section 1 of the terms of the agreement between France Telecom and Orascom Telecom Holding on Mobinil and the Egyptian Company for Mobile Services ("ECMS") submitted to the Egyptian Financial Supervisory Authority, it is maintaining its present direct and indirect stake of 34.6% and that the terms of the agreement do not foresee any change of ownership of Orascom Telecom Holding and France Telecom. Section 1 merely refers to a standstill provision which further provides that Orascom Telecom Holding shall not seek to directly or indirectly and/or whether acting in concert increase its current equity stake in ECMS.

Orascom Telecom Algeria's ("OTA") Tax Appeal Process

In November 2009 Orascom Telecom Algeria (OTA) received a notice of reassessment from the Algerian Direction des Grandes Entreprises ("DGE") in respect of the tax years 2005, 2006 and 2007 (the "Reassessment"). In December 2009, OTA filed an administrative appeal. To appeal, OTA was required to pay 20% of alleged taxes and penalties to be owed, amounting to USD 120 million. The appeal was rejected.

In March 2010, OTA paid a further 20% of the remaining balance amounting to USD 110 million (including delay penalties), to appeal to the Central Commission, which was rejected. OTA's administrative appeal in relation to the 2004 tax reassessment had also been rejected.

In April, after exhausting all appeal available within internal forums at the Algerian tax authority, OTA then appealed to the Administrative Court of Algiers to request:

- An injunction to immediately suspend the payment order received pursuant to the rejection of OTA's appeal to the tax administration on April 1st, 2010, and

- The dismissal of the entire tax adjustment for the years 2004 through to 2007, on the merit of the case.

OTA paid the remaining balance of the principal amount of the authorities' tax reassessment claim for the years 2005-2007 equivalent to USD 597* million, excluding penalties which amount to USD 74 million from which USD 49 million were paid and USD 25 million has been suspended until final ruling of the administrative court on merits in the case filed by OTA pertaining to taxes and penalties related thereto. All amounts paid will be recoverable if OTA's case against the tax authority is successful.

These payments were made without prejudice to any rights OTH or OTA may have under: (1) the tax exemptions and protections granted under an Investment Agreement dated 5 August 2001 signed by Algeria with OTH and Oratel International Inc. (now a fully owned subsidiary of OTH) acting for and on behalf of OTA; (2) the 1997 Treaty for the Mutual Promotion and Protection of Investments between Algeria and Egypt; and (3) Algerian law.

* Based on an exchange rate of: USD 1 = DZD 73.6.

Notice to Existing Shareholders Regarding Subscription Results for the Rights Issue by Orascom Telecom Holding S.A.E.

In March 2010, Orascom Telecom Holding S.A.E. ("**OTH**" or the "**Company**") announced the final results of the subscription and over-subscription of its rights issue launched in January. Subscriptions by existing shareholders have resulted in the following:

- Number of ordinary shares subscribed for: 4,356,590,515;
- Total percentage of rights issue taken up: 100%;
- Total ordinary shares taken up: 100%;
- Total GDRs taken up: 100%;
- Total number of remaining unsubscribed ordinary shares: 0.

Subscriptions were received in the Over-subscription Offering for approximately 448 times the amount of shares available for over-subscription.

Orascom Telecom Holding S.A.E. Extends its Management Contract of Alfa

In February 2010, Orascom Telecom Holding S.A.E. ("Orascom Telecom" or "OTH") announced that after exceeding the 1 million subscriber mark required in its management contract signed with the Republic of Lebanon in January 2009, OTH was awarded an extension to the management contract of Alfa, one of the two Lebanese mobile telecommunications operators, for a period of 6 months ending on 31 July 2010. Under this contract, OTH receives a monthly sum of USD 2.5 Million in addition to 8.5% of total revenues. Out of these amounts Orascom Telecom Holding is liable to cover all the operational expenses (OPEX) of the network and is entitled to keep the remainder as management fees. The Republic of Lebanon is fully responsible for the CAPEX during the contract period.

Financial Review

Revenues

Consolidated revenues in Q1 2010 increased by almost 2% over the same period last year.

GSM revenues across the board displayed strong growth in Q1 2010 vs. Q1 2009 with the exception of a 10.8% decrease in revenues in Algeria, driven by the impact of the crisis that took place in Q4 2009, the decrease in visitor roaming, as well as the new yearly interconnection rates implemented in July of 2009. banglalink and Tunisiana recorded substantial revenue growth at 20% and 16% respectively compared to the same period last year, related to higher outgoing revenues thanks to an increased customer base. Performance remained strong in Mobinil with a growth of 4.4% YoY, while the impressive increase in subscriber base and average usage per customer in Pakistan resulted in a 4.2% increase in revenues YoY. It is worth noting that in local currency terms Mobilink's revenues grew by 10.5% compared to Q1 2009. The growth performance of Telecel Globe and koryolink is increasingly evident in the overall top line trend.

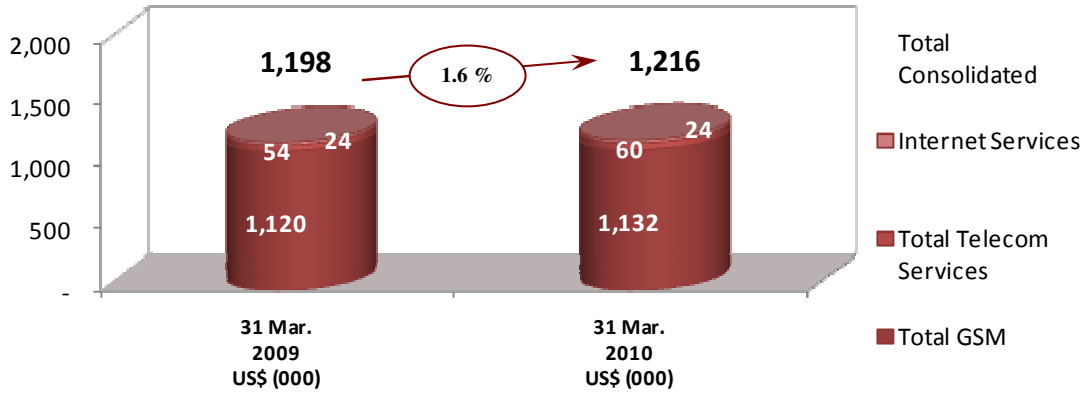
Telecom services revenues were negatively impacted by losses incurred from Ring Algeria in addition to the disposal of Ring Pakistan and Ring Bangladesh.

Table 6: Consolidated Revenues

Subsidiary	31 Mar. 2009 US$ (000)	31 Mar. 2010 US$ (000)	Inc/ (dec)	Q4 - 2009 (3 months) US$ (000)	Q1 - 2010 (3 months) US$ (000)	Inc/ (dec)
GSM						
Djezzy (Algeria)	462,537	**412,524**	(10.8%)	447,553	412,524	(7.8%)
Mobilink (Pakistan)	261,402	**272,257**	4.2%	270,473	272,257	0.7%
Mobinil (Egypt)	216,021	**225,449**	4.4%	248,027	225,449	(9.1%)
Tunisiana (Tunisia)	76,467	**89,007**	16.4%	93,127	89,007	(4.4%)
banglalink (Bangladesh)	83,155	**99,682**	19.9%	91,559	99,682	8.9%
Telecel Globe (Africa)	15,931	**23,814**	49.5%	23,591	23,814	0.9%
koryolink (North Korea)	4,459	**9,029**	102.5%	7,495	9,029	20.5%
Total GSM	1,119,972	**1,131,761**	1.1%	1,181,825	1,131,761	(4.2%)
Telecom Services						
Ring	42,033	**35,226**	(16.2%)	65,378	35,226	(46.1%)
Other [1]	11,918	**25,260**	111.9%	25,530	25,260	(1.1%)
Total Telecom Services	53,951	**60,486**	12.1%	90,909	60,486	(33.5%)
Internet Services	23,582	**23,863**	1.2%	22,783	23,863	4.7%
Total Consolidated	**1,197,505**	**1,216,110**	**1.6%**	**1,295,517**	**1,216,110**	**(6.1%)**

1. Other Telecom Services Companies include OT Lebanon and TWA in 2009 and 2010.

Consolidated Revenues



It is worth noting that the decline in revenues from Q4 2009 to Q1 2010 is mainly due to seasonal factors as Q1 is traditionally the weaker quarter.

In Algeria, Q1 2010 revenues decreased by nearly 8% compared to the previous quarter as we extended the retention programs aimed at offsetting the effect of the football match. Because of the crisis, we had to suspend temporarily a portion of the post paid base for cash collection issues. Finally, lower visitor roaming impacted the decrease in OTA's revenues from Q4 09 to Q1 10. Mobinil's revenue displayed a decrease of 9% from Q4 2009 to Q1 2010, due to competitive pressures and tariff cuts in the Egyptian market. Pakistan's Mobilink showed stable and healthy growth in quarter on quarter revenues as a result of various promotional activities increasing the subscriber base. Tunisiana's revenues fell 4.4% from Q4 2009 to this quarter in favour of robust subscriber growth prior to the entry of the market's new third operator through promotions and on-net bonuses, as well as lower visitor roaming traffic. In Bangladesh, banglalink's revenues in Q1 2010 increased by nearly 9% in comparison to the last quarter of 2009 mostly attributable to higher pre-paid outgoing revenue.

The 20% increase in koryolink's revenue compared to Q4 09 is mainly attributable to the increase in subscriber base.

Table 7: Proforma Consolidated Revenues (Local Currency)[1]

Subsidiary	31 Mar. 2009	31 Mar. 2010	Inc/ (dec)	Q4 - 2009 (3 months)	Q1 - 2010 (3 months)	Inc/ (dec)
GSM						
Djezzy (Algeria) (DZD bn)	33.5	**30.4**	(9.3%)	32.4	30.4	(6.2%)
Mobilink (Pakistan) (PKR bn)	20.9	**23.1**	10.5%	22.7	23.1	1.8%
Tunisiana (Tunisia) (TND mn)	108.8	**123.3**	13.3%	121.0	123.3	1.9%

1. Un-audited Figures.

EBITDA

Consolidated EBITDA in Q1 2010 declined 1.0% over the previous year with GSM EBITDA decreasing 4.1% compared to the same period last year.

GSM EBITDA was negatively impacted mainly as a result of the weak performance in Egypt coupled with the introduction of a new 5% sales tax on mobile recharges in Algeria. In addition, EBITDA performance in OTA was negatively impacted by the delays on promotional approvals. In Egypt, the 20% decline in EBITDA YoY mostly resulted from intense price competition as well as increases in interconnection costs, dealer commission, handset subsidies, and network expenses.

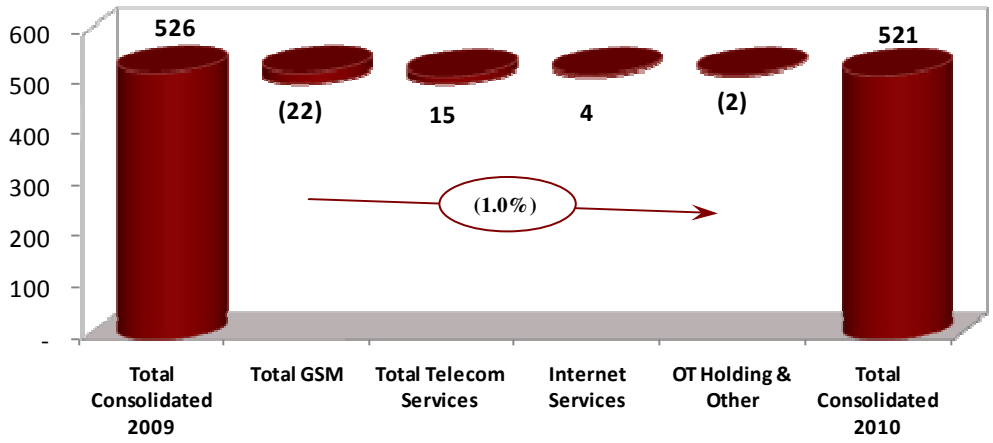
banglalink delivered an impressive performance in the first quarter of 2010 compared to the previous year with EBITDA growing exponentially mainly as a result of lower promotion costs.
The increase in subscriber base in Tunisia as well as the cost cutting initiatives undertaken in Pakistan, resulted in 13.3% and 13.2% growth respectively in comparison to Q1 2009. It is worth noting that in local currency terms, Mobilink's EBITDA grew by 20% compared to Q1 2009.

Table 8: Consolidated EBITDA[1]

Subsidiary	31 Mar. 2009 US$ (000)	31 Mar. 2010 US$ (000)	Inc/ (dec)	Q4 - 2009 (3 months) US$ (000)	Q1 - 2010 (3 months) US$ (000)	Inc/ (dec)
GSM						
Djezzy (Algeria)	280,846	**229,415**	(18.3%)	213,318	229,415	7.5%
Mobilink (Pakistan)	93,695	**106,029**	13.2%	105,259	106,029	0.7%
Mobinil (Egypt)	105,708	**84,756**	(19.8%)	120,026	84,756	(29.4%)
Tunisiana (Tunisia)	41,312	**46,809**	13.3%	48,137	46,809	(2.8%)
banglalink (Bangladesh)	20,706	**42,088**	103.3%	22,224	42,088	89.4%
Telecel Globe (Africa)	(1,769)	**3,626**	n.m.	(2,926)	3,626	n.m.
koryolink (North Korea)	312	**5,849**	n.m.	7,164 [4] [5]	5,849 [4]	(18.4%)
Total GSM	540,810	**518,571**	(4.1%)	513,203	518,571	1.0%
Telecom Services						
Ring	(931)	**5,390**	n.m.	(1,162)	5,390	n.m.
Other[2]	(3,135)	**5,645**	n.m.	2,344	5,645	140.8%
Total Telecom Services	(4,066)	**11,035**	n.m.	1,182	11,035	n.m.
Internet Services	853	**4,663**	n.m.	5,570	4,663	(16.3%)
OT Holding & Other [3]	(11,749)	**(13,419)**	(14.2%)	(24,091)	(13,419)	44.3%
Total Consolidated	**525,848**	**520,851**	**(1.0%)**	**495,864**	**520,851**	**5.0%**

1. EBITDA excludes management fees which were previously treated as a cost in each subsidiary and as a revenue for the Holding.
2. Other Telecom Services Companies include: MedCable, Mena Cable, OT Lebanon, TWA, and OTWIMAX in 2009 and 2010.
3. Other non operating companies include: Cortex, Eurasia, Moga Holding, OIH, OIIH, Oratel, OT Holding Canada, OT ESOP, OTFSCA, OT Services Europe, OT Oscar, OT Wireless Europe, OT Asia, SAWLTD, and Telecel.
4. Increased EBITDA mainly due to reallocation of the staff cost and freezing the handset sales based on NK Government requirements which started in Q3 2009.
5. Mainly due to the reversal of extra accrual that took place in Q4 09.

Consolidated EBITDA



In Egypt, Mobinil's EBITDA experienced a decline of 29% from Q4 2009 to Q1 2010, as a result of the intense price-based competition in the market; in addition to higher GSM interconnect costs. Mobilink observed stable EBITDA for the first quarter of the year in comparison to Q4 2009. banglalink's EBITDA witnessed a significant increase of nearly 90% in Q1 2010 versus Q4 2009, as a consequence of lower promotion costs.

With regards to the situation in Algeria, Djezzy's EBITDA illustrated quarter on quarter improvement since Q4 09 was affected by exceptional costs of around US$55 million between loss of revenue opportunity and damages of stock (SIM and scratch cards, handsets), as a result of the football match. Tunisiana's EBITDA decreased by 2.8% from Q4 2009 to Q1 2010 due to higher subscriber acquisition costs before the third player enters the Tunisian market.

Table 9: Proforma Consolidated EBITDA (Local Currency)[1]

Subsidiary	31 Mar. 2009	31 Mar. 2010	Inc/ (dec)	Q4 - 2009 (3 months)	Q1 - 2010 (3 months)	Inc/ (dec)
GSM						
Djezzy (Algeria) (DZD bn)	20.5	**17.0**	(17.1%)	15.7	17.0	8.3%
Mobilink (Pakistan) (PKR bn)	7.5	**9.0**	20.0%	8.9	9.0	1.1%
Tunisiana (Tunisia) (TND mn)	58.8	**64.9**	10.4%	62.5	64.9	3.8%

1. Un-audited Figures.

EBITDA MARGIN

GSM margin declined by 2.5% to 45.8% in Q1 2010 vs. Q1 2009 as a result of lower margins in OTA and Mobinil. The margin decline in OTA was driven by the aforementioned sales tax introduction, borne by the operators. Margins in Egypt were impacted by aggressive competition. Mobinil's EBITDA margin recorded a decrease of 10.8% in comparison to the previous quarter, mainly due to increasing cost burdens related to competition and interconnect costs.

However, the negative impact was partially offset by the strong increase in banglalink's and koryolink's margins and the relatively stable margin recorded by OTT. Mobilink's margins increased by 3% due to revenue increase and cost cutting.

Table 10: Consolidated EBITDA Margin

Subsidiary	31 Mar. 2009	31 Mar. 2010	Inc/ (dec)	Q4 - 2009	Q1 - 2010	Inc/ (dec)
GSM						
Djezzy (Algeria)	60.7%	**55.6%**	(5.1%)	47.7%	55.6%	7.9%
Mobilink (Pakistan)	35.8%	**38.9%**	3.1%	38.9%	38.9%	0.0%
Mobinil (Egypt)	48.9%	**37.6%**	(11.3%)	48.4%	37.6%	(10.8%)
Tunisiana (Tunisia)	54.0%	**52.6%**	(1.4%)	51.7%	52.6%	0.9%
banglalink (Bangladesh)	24.9%	**42.2%**	17.3%	24.3%	42.2%	17.9%
Telecel Globe (Africa)	(11.1%)	**15.2%**	26.3%	(12.4%)	15.2%	27.6%
koryolink (North Korea)	7.0%	**64.8%**	57.8%	95.6% [1]	64.8% [1]	(30.8%)
Total GSM	48.3%	**45.8%**	(2.5%)	43.4%	45.8%	2.4%
Total Telecom Services	(7.5%)	**18.2%**	25.8%	1.3%	18.2%	16.9%
Internet Services	3.6%	**19.5%**	15.9%	24.4%	19.5%	(4.9%)
EBITDA Margin	**43.9%**	**42.8%**	**(1.1%)**	**38.3%**	**42.8%**	**4.6%**

1. Mainly due to reallocation of the staff cost and freezing the handset sales based on NK Government requirements, which started in Q3 2009.

Foreign Exchange Rates

Table 11: Foreign Exchange Rates used in the Income Statement & Balance Sheet

Currency	Mar. 09	Dec. 09	Mar. 10	% Chg [3] Mar. 10 vs Mar. 09	% Chg [3] Mar. 10 vs Dec. 09
Egyptian Pound/USD					
Income Statement [1]	5.6200	5.5804	5.5043	2.1	1.4
Balance Sheet [2]	5.6500	5.5096	5.5260	2.2	(0.3)
Algerian Dinar/USD					
Income Statement [1]	72.2950	72.4638	73.5749	(1.7)	(1.5)
Balance Sheet [2]	73.1460	72.4638	73.7159	(0.8)	(1.7)
Tunisian Dinar/USD					
Income Statement [1]	1.4230	1.3521	1.3855	2.7	(2.4)
Balance Sheet [2]	1.3960	1.3173	1.4042	(0.6)	(6.2)
Pakistan Rupee/USD					
Income Statement [1]	79.8420	81.9672	84.7466	(5.8)	(3.3)
Balance Sheet [2]	80.4500	84.0336	84.2733	(4.5)	(0.3)
Bangladeshi Taka/USD					
Income Statement [1]	69.4000	69.4444	69.6100	(0.3)	(0.2)
Balance Sheet [2]	69.5000	69.4444	69.6800	(0.3)	(0.3)
Canadian Dollar/USD					
Income Statement [1]	1.2290	1.1211	1.0273	19.6	9.1
Balance Sheet [2]	1.2390	1.0386	1.0047	23.3	3.4

1- Represents the average monthly exchange rate from the start of the year until the end of the period.
2- Represents the spot exchange rate at the end of the period.
3- Appreciation/(Depreciation) of Local Currency vs. USD.

Net Income

Net Income in Q1 2010 decreased by 32% to US$ 49 Million compared to the same period last year mainly due to the gain recorded in Q1 2009 from the disposal of M-Link, as well as start up losses due to the launch of the Canadian operations. It is worth noting that the US$ 53 million decrease in net financing costs from Q1 2010 to Q1 2009 is primarily attributable to Forex gain related to the appreciation of the Canadian Dollar and the depreciation of the US$ in Q1 2010 vs. Q1 2009. Net profit recovered strongly from the Q4 09 net loss of US$ 46 million.

Net Income in Q1 2010 saw significant recovery compared to the previous quarter, which had been heavily impacted by losses incurred due to riot events in Algeria following the football match. EPS in the 3 months ended March 31, 2010 reached US$ 0.05/GDR.

Table 12: Income Statement in IFRS/US$

	31 Mar. 2009 US$ (000)	31 Mar. 2010 US$ (000)	Inc/ (dec)	Q4 - 2009 (3 months) US$ (000)	Q1 - 2010 (3 months) US$ (000)	Inc/ (dec)
Revenues	**1,197,505**	**1,216,110**	**2%**	**1,295,516**	**1,216,110**	**(6%)**
Other Income	7,672	9,251		7,977	9,251	
Total Expense	(679,329)	(704,511)		(794,571)	(704,511)	
Net unusual Items	-	-		(13,059)	-	
EBITDA[1]	**525,848**	**520,850**	**(1%)**	**495,864**	**520,850**	**5%**
Depreciation & Amortization	(236,839)	(242,330)		(253,694)	(242,330)	
Impairment of Non Current Assets	(3,459)	(3,746)		(15,223)[2]	(3,746)	
Gain (Loss) on Disposal of Non Current Assets	36,133[3]	(190)		6,302	(190)	
Net unusual Items	-	-		(15,117)	-	
Operating Income	**321,683**	**274,584**	**(15%)**	**218,132**	**274,584**	**26%**
Financial Expense	(123,334)	(147,154)		(130,511)	(147,154)	
Financial Income	21,321	18,312		64[5]	18,312	
Foreign Exchange Gain (Loss)	(67,624)	12,328[4]		14,993	12,328	
Net Financing Cost	(169,636)	(116,514)		(115,454)	(116,514)	
Share of Profit (Loss) of Associates	(2,980)	(33,692)[6]		(26,156)	(33,692)	
Profit Before Tax	**149,066**	**124,378**	**(17%)**	**76,522**	**124,378**	**63%**
Income Tax	(64,587)	(66,220)		(110,383)	(66,220)	
Profit from Continuing Operations	**84,480**	**58,158**	**(31%)**	**(33,861)**	**58,158**	**n.m.**
Profit for the Period	**84,480**	**58,158**	**(31%)**	**(33,861)**	**58,158**	**n.m.**
Attributable to:						
Equity Holders of the Parent[7]	**71,758**	**48,806**	**(32%)**	**(46,390)**	**48,806**	**n.m.**
Earnings Per Share (US$/GDR) [9]	**0.08**[8]	**0.05**[8]	**-0.35**	**-0.05**[8]	**0.05**[8]	**n.m.**
Minority Interest	12,722	9,352		12,529	9,352	
Net Income	**84,480**	**58,158**	**(31%)**	**(33,861)**	**58,158**	**n.m.**

1- Management Presentation developed from IFRS financials.
2- Mainly due to the impairment of goodwill in PMCL's ISP subsidiary amounting to approx. US$ 7 million.
3- Due to the proceeds of the disposal of M-Link.
4- Mainly due to appreciation of Canadian Dollar and depreciation of US$ in Q1 2010 vs. Q1 2009.
5- Mainly due to reversal gain of the Indexed Bond during Q4 09.
6- Mainly due to the launch of the Canadian operations.
7- Equates to Net Income after Minority Interest.
8- Based on a weighted average for the outstanding number of GDRs of 920,681,875. On a pro forma basis for the rights issue, the weighted average for the outstanding number of GDRs for Q1 09 and Q4 09 is 875,648,748 and 886,240,033 respectively.
9- Adjusted based on a pro forma basis for the rights issue.

Table 13: Balance Sheet in IFRS/US$

	IFRS/US$ 31 December 2009 US$ (000)	IFRS/US$ 31 March 2010 US$ (000)
Assets		
Property and Equipment (net)	5,031,757	4,990,548
Intangible Assets	2,261,477	2,208,751
Other Non-Current Assets	963,990	1,073,792
Total Non-Current Assets	**8,257,224**	**8,273,091**
Cash and Cash Equivalents	759,546	712,574
Trade Receivables	331,759	344,957
Assets Held for Sale	109,953	117,185
Other Current Assets	640,537	744,219
Total Current Assets	**1,841,795**	**1,918,936**
Total Assets	**10,099,019**	**10,192,027**
Equity Attributable to Equity Holders of the Company	1,275,765	2,075,630
Minority Share	140,029	125,043
Total Equity	**1,415,794**	**2,200,674**
Liabilities		
Long Term Debt	4,873,991	4,677,981
Other Non-Current Liabilities	340,145	360,694
Total Non-Current Liabilities	**5,214,136**	**5,038,675**
Short Term Debt	998,231	693,315
Trade Payables	1,042,907	1,033,125
Other Current Liabilities	1,427,951	1,226,237
Total Current Liabilities	**3,469,089**	**2,952,678**
Total Liabilities	**8,683,225**	**7,991,353**
Total Liabilities & Shareholder's Equity	**10,099,019**	**10,192,027**
Net Debt [1]	**5,112,676**	**4,658,722**

1- Net Debt is calculated as a sum of Short Term Debt, Long Term Debt, less Cash and Cash Equivalents.

Table 14: Cash Flow Statement in IFRS/US$

	IFRS/US$ 31 March 2009 US$ (000)	IFRS/US$ 31 March 2010 US$ (000)
Cash Flows from Operating Activities		
Profit for the Period	**84,481**	**58,158**
Depreciation, Amortization & Impairment of Non-Current Assets	240,298	246,076
Income Tax Expense	64,587	66,220
Net Financial Charges	102,012	128,842
Share of Loss (Profit) of Associates Accounted for Using the Equity Method	2,980	33,692
Other	25,436	414
Changes in Assets Carried as Working Capital	5,469	(168,172)
Changes in Other Liabilities Carried as Working Capital	(67,379)	(40,909)
Income Tax Paid	(112,569)	(100,017)
Interest Expense Paid	(135,156)	(165,287)
Net Cash Generated by Operating Activities	**210,158**	**59,016**
Cash Flows from Investing Activities		
Cash Outflow for Investments in Property & Equipment, Intangible Assets, and Financial Assets & Consolidated Subsidiaries	(358,420)	(318,140)
Net (Payments) for Current Financial Assets	-	12,860
Proceeds from Disposal of Property & Equipment, Associates, Subsidiaries and Financial Assets	85,723	2,716
Advances & Loans made to Associates & other parties	(6,727)	(109,992)
Dividends & Interest Received	8,713	6,460
Net Cash Used in Investing Activities	**(270,711)**	**(406,097)**
Cash Flows from Financing Activities		
Proceeds from Non-Current Borrowings	446,118	280,254
Repayment of Non-Current Borrowings	(298,660)	(544,159)
Net Proceeds (Payments) from Current Financial Liabilities	31,252	(185,123)
Net Change in Cash Collateral	44,940	(2,780)
Dividend Payments	-	-
Proceeds / Payments for Treasury Shares	(25,932)	(653)
Capital injections	-	790,898
Change in Minority Interest	(7,747)	(22,747)
Net Cash generated by (Used in) Financing Activities	**189,972**	**315,689**
Net Increase (Decrease) in Cash & Cash Equivalents	**129,419**	**(31,392)**
Cash included in Assets Held for Sale	-	(5,867)
Effect of Exchange Rate Changes on Cash & Cash Equivalents	(15,396)	(9,712)
Cash & Cash Equivalents at the Beginning of the Period	651,783	759,546
Cash & Cash Equivalents at the End of the Period	765,806	712,574

Table 15: Income Statement in EAS/Egyptian Pounds

	31 Mar. 2009 LE(000)	31 Mar. 2010 LE(000)	Inc/ (dec)	Q4 - 2009 (3 months) LE(000)	Q1 - 2010 (3 months) LE(000)	Inc/ (dec)
Revenues	**6,729,582**	**6,693,876**	**(1%)**	**7,122,189**	**6,693,876**	**(6%)**
Other Income	43,115	50,914		43,854	50,914	
Total Expense	(3,798,241)	(3,819,163)		(4,369,574)	(3,819,163)	
Net unusual Items	-	-		(72,869)	-	
EBITDA [1]	**2,974,455**	**2,925,628**	**(2%)**	**2,723,600**	**2,925,628**	**7%**
Depreciation & Amortization	(1,327,541)	(1,329,431)		(1,389,623)	(1,329,431)	
Other	183,617	(21,626)		(134,484)	(21,626)	
Operating Income	**1,830,531**	**1,574,570**	**(14%)**	**1,199,493**	**1,574,570**	**31%**
Financial Expense	(692,566)	(805,968)		(717,118)	(805,968)	
Financial Income	119,818	100,795		(2,346)	100,795	
Foreign Exchange Gain (Loss)	(380,025)	67,856		83,316	67,856	
Net Financing Cost	*(952,773)*	*(637,317)*		*(636,148)*	*(637,317)*	
Share of Profit (Loss) of Associates	(16,748)	(185,451)		(145,357)	(185,451)	
Profit Before Tax	**861,011**	**751,802**	**(13%)**	**417,988**	**751,802**	**80%**
Income Tax	(362,955)	(364,495)		(608,846)	(364,495)	
Profit from Continuing Operations	**498,056**	**387,307**	**(22%)**	**(190,858)**	**387,307**	**n.m.**
Profit for the Period	**498,056**	**387,307**	**(22%)**	**(190,858)**	**387,307**	**n.m.**
Attributable to:						
Equity Holders of the Parent	**419,852**	**316,149**	**(25%)**	**(262,284)**	**316,149**	**n.m.**
Earnings Per Share (EGP/Share) [2]	**0.10**	**0.07** [3]	**(28%)**	**-0.06**	**0.07**	**n.m.**
Minority Interest	78,205	71,158		71,426	71,158	
Net Income	**498,056**	**387,307**	**(22%)**	**(190,858)**	**387,307**	**n.m.**

1- Management Presentation developed from EAS financials.
2- Adjusted based on a pro forma basis for the rights issue. On a pro forma basis for the rights issue, the weighted average for the outstanding number of shares for Q1 09 and Q4 09 is 4,378,243,740 local shares and 4,431,200,165 local shares respectively.
3- Based on a weighted average for the outstanding number of shares of 4,603,409,375 local shares.

Table 16: Balance Sheet in EAS/Egyptian Pounds[1]

	EAS/LE 31 December 2009 LE (000)	EAS/LE 31 March 2010 LE (000)
Assets		
Property and Equipment (net)	27,526,242	27,386,864
Intangible Assets	12,262,066	12,009,146
Other Non-Current Assets	5,310,618	5,928,247
Total Non-Current Assets	**45,098,927**	**45,324,257**
Cash and Cash Equivalents	4,184,340	3,937,686
Trade Receivables	1,827,658	1,906,233
Assets Held for Sale	605,732	647,566
Other Current Assets	3,570,237	4,153,626
Total Current Assets	**10,187,968**	**10,645,111**
Total Assets	**55,286,895**	**55,969,367**
Equity Attributable to Equity Holders of the Company	6,806,645	11,249,974
Minority Share	762,697	682,325
Total Equity	**7,569,342**	**11,932,300**
Liabilities		
Long Term Debt	26,747,498	25,749,109
Other Non-Current Liabilities	1,886,011	1,994,334
Total Non-Current Liabilities	**28,633,509**	**27,743,442**
Short Term Debt	5,483,389	3,815,660
Trade Payables	5,745,373	5,709,051
Other Current Liabilities	7,855,282	6,768,914
Total Current Liabilities	**19,084,044**	**16,293,625**
Total Liabilities	**47,717,553**	**44,037,068**
Total Liabilities & Shareholder's Equity	**55,286,895**	**55,969,368**
Net Debt[2]	**28,046,547**	**25,627,082**

1- Management presentation developed from EAS financials.
2- Net Debt is calculated as a sum of Short Term Debt, Long Term Debt, less Cash and Cash Equivalents.

Presence in Countries with Favourable Dynamics:

OTH serves a population of 510 million* with an average penetration of 51%

EGYPT
Population: 83 million
GDP Growth: 4.7%
GDP/Capita PPP ($): 6,000
Pop. Under 15 years: 33%
Sovereign Rating: BB+
Mobile Penetration: 82%

TUNISIA
Population: 10.5 million
GDP Growth: 0.3%
GDP/Capita PPP ($): 8,000
Pop. Under 15 years: 23%
Sovereign Rating: BBB
Mobile Penetration: 93%

ALGERIA
Population: 34 million
GDP Growth: 2.6%
GDP/Capita PPP ($): 7.000
Pop. Under 15 years: 25%
Sovereign Rating: NR
Mobile Penetration: 72%

CANADA
Population: 33.5 million
GDP Growth:-2.5%
GDP/Capita PPP($): 38,400
Pop. Under 15 years: 16%
Sovereign Rating: AAA
Mobile Penetration: 65%

NAMIBIA
Population: 2.1 million
GDP Growth: 0.7%
Pop. Under 15 years: 36%
Sovereign Rating: BBB
Mobile Penetration: 78%

CENTRAL AFRICA REPUBLIC
Population: 4.5 million
GDP Growth: 2.4%
Pop. Under 15 years3: 41%
Sovereign Rating: NR
Mobile Penetration: 17%

BANGLADESH
Population: 156 million
GDP Growth: 5.6%
GDP/Capita PPP ($): 1.600
Pop. Under 15 years: 35%
Sovereign Rating: NR
Mobile Penetration: 33%

PAKISTAN
Population: 176 million
GDP Growth: 2.7%
GDP/Capita PPP ($): 2.600
Pop. Under 15 years: 37%
Sovereign Rating: CCC
Mobile Penetration: 57%

ZIMBABWE
Population: 11 million
GDP Growth: 3.7%
Pop. Under 15 years3: 44%
Sovereign Rating: NR
Mobile Penetration: 31%

BURUNDI
Population: 9.5 million
GDP Growth: 3.2%
Pop. Under 15 years: 46%
Sovereign Rating: NR
Mobile Penetration: 11%

NORTH KOREA
Population: 23 million
GDP Growth: -2.3%
GDP/Capita (PPP) ($): 1.700
Pop. Under 15 years: 21%
Sovereign Rating: NR
Mobile Penetration: 0%

Note: Sovereign Ratings shown are Moody's/S&P.
Population Figures from CIA Factbook (est. July 2009).
Mobile Penetration is based on March 31, 2010 subscribers' number & market share
*excluding Canada and Lebanon.

Operational Overview

Djezzy – Algeria

Financial Data

	March 2009	March 2010	Inc/ (dec)
Financial Data			
Revenues (US$ 000)	462,537	412,524	(10.8%)
Revenues (DZD bn)	33.5	30.4	(9.3%)
EBITDA (US$ 000)	280,846	229,415	(18.3%)
EBITDA (DZD bn)	20.50	17.00	(17.1%)
EBITDA Margin	60.7%	55.6%	(5.1%)
Capex (US$ m)	41	48	17%

Operational Data

	March 2009	December 2009	March 2010	Inc/(dec) Mar. 2010 vs. Mar. 2009
Operational Data				
Subscribers	14,143,028	14,618,166	14,790,372	4.6%
Market Share	63.5%	59.4%	59.1%	(4.4%)
ARPU (US$) (3 months)	10.6	9.9	9.2	(13.2%)
ARPU (DZD) (3 months)	768	721	679	(11.6%)
MOU (YTD)	198	248	267	34.8%
Churn (3 months)	8.5%	7.1%	6.4%	(2.1%)

Orascom Telecom Algeria (OTA) succeeded in managing a challenging year in 2009, closing the year with 14.8 million subscribers and 59% market share.

Revenues in Q1 2010 dropped 11% for the same period of the previous year amounting to US$ 412.5 million. EBITDA reached US$ 229.4 million, representing a decrease of 18% compared to Q1 2009, and a margin of 55.6% for Q1 2010.

OTA has shown the first signs of recovery from the difficult situation brought about by the football games between Egypt and Algeria in Q4 2009, and has maintained its leadership in the 3 player Algerian market, in spite of aggressive competition.

During this quarter, OTA did not receive any approvals from the Algerian telecommunications regulator (ARPT), with all submitted promotions and offers having either been rejected or delayed.

OTA managed this situation by pushing and revamping its existing offers, re-launching Allo OTA Friends & Family offer (Allo Easy) and managing churn. As a result, the customer base grew.

On the sales side, OTA continued selling its mobile telecommunications services through indirect channels (distributors), owned shops and its own sales force, focused on the corporate and SME sectors. The eight exclusive national distributors that cover all the 48 Wilayas are distributing products to over 20,500 authorized POS. Different POS incentives have been used during this quarter.

From a communication standpoint, OTA continued to reinforce its bond and affinity with the Algerian social community as a leading company and brand in top of mind awareness, preference and recommendation levels, focusing on existing products such as liberty, or key services including the "choose your number campaign", pushing forward its superior network national coverage.

Mobilink – Pakistan

Financial Data

	March 2009	March 2010	Inc/ (dec)
Financial Data			
Revenues (US$ 000)	261,402	272,257	4.2%
Revenues (PKR bn)	20.9	23.1	10.5%
EBITDA (US$ 000)	93,695	106,029	13.2%
EBITDA (PKR bn)	7.50	9.00	20.0%
EBITDA Margin	35.8%	38.9%	3.1%
Capex (US$ m)	27	25	(7%)

Operational Data

	March 2009	December 2009	March 2010	Inc/(dec) Mar. 2010 vs. Mar. 2009
Operational Data				
Subscribers	28,240,125	30,800,354	31,572,181	11.8%
Market Share*	30.9%	31.5%	31.6%	0.7%
ARPU (US$) (3 months)	3.0	2.9	2.8	(6.7%)
ARPU (PKR) (3 months)	241	242	240	(0.4%)
MOU (YTD)	186	198	203	9.1%
Churn (3 months)	5.7%	5.2%	5.2%	(0.5%)

* Market share, as announced by the Pakistani Regulator is based on information disclosed by the other operators which use different subscriber recognition policies.

Mobilink closed the first quarter of 2010 with revenues of US$ 272 million showing a YoY increase of 4.2%. EBITDA reached US$ 106 million, representing an increase of 13.2% over the same period last year and reflecting an EBITDA margin of 38.9% versus 35.8% in Q1 2009. The subscriber base exhibited an increasing trend closing at 31.6 million by the end of Q1 2010.

With the increasing level of competition in the industry, Mobilink focused on the retention of existing subscribers as well as offering new usage enhancement promotions. Ongoing successful promotions were kept running and new arenas like 'International Direct Dialing' were also explored in order to remain competitive.

Mobilink launched the 24 Ghanta Offer in February 2010 - a daily on-net voice bundle - offering a low price per minute. The offer was well received by customers and contributed positively towards enhancing Mobilink's competitive price perception and satisfying the needs of high usage customers.

Additionally, Mobilink extended the dormant revival campaign launched in December 2009 to cover the whole month of January 2010, as well as running a new dormant revival promotion from March 2010 onwards. Both promotions offered opt-in based 50 minutes on activation and a maximum of 300 minutes based on the recharge amount spread over a period of 3 months. Dormant revival promotions have now become an industry norm and the majority of the operators actively ran their retention campaigns in Q1 2010 to preserve their respective customer base.

On the international traffic front, Mobilink offered 16 low cost destinations including USA, Canada and UK (Land Line) at a subsidized rate against subscription charges. The offer received an encouraging response from international callers and positive usage elasticity was observed, contributing towards incremental revenues.

Mobilink launched its new thematic campaign with the attractive slogan of "Jazz Apna Hai" aimed at enhancing brand association among the subscribers, which was also apparent in all of the promotions launched after the thematic.

Apart from the new initiatives, Mobilink continued pursuing its ongoing promotions of Jazz Ghanta offer, Jazz Late Night offer and various voice and SMS bundles which elicited a positive response from subscribers.

On the VAS side, 2010 started on a promising note: Mobilink launched an SMS lottery campaign named Jazz SMS Khazana. Stretched over 3 months, the campaign was the first of its kind in the industry and generated additional revenues and displayed high customer appeal.

On the product innovation front, Mobilink continued its leadership by introducing new products every month. Jazz Audio Cinema, TV Guide, SMS Scheduler and SMS Chat are few of the services that were launched in Q1 2010. Innovation of existing products is also an important component of 2010 strategy. Consequently, new features were introduced to enrich customers' experiences of Mobitunes, Power Tools and other services.

Mobinil – Egypt

mobinil

Financial Data

	March 2009	March 2010	Inc/ (dec)
Financial Data			
Revenues (US$ 000)**	216,021	225,449	4.4%
EBITDA (US$ 000) **	105,708	84,756	(19.8%)
EBITDA Margin	48.9%	37.6%	(11.3%)
Capex (US$ m)	78	59	(24%)

Operational Data

	March 2009	December 2009	March 2010	Inc/(dec) Mar. 2010 vs. Mar. 2009
Operational Data				
Subscribers	21,179,217	25,354,209	26,121,394	23.3%
Post-paid	658,872	686,297	703,842	6.8%
Market Share	45.6%	42.0%	41.1%	(4.5%)
ARPU (US$) * (3 months)	6.7	6.5	5.6	(16.4%)
ARPU (EGP) * (3 months)	38	36	31	(18.3%)
MOU (YTD) *	169	173	167	(1.2%)
Churn (3 months)*	8.6%	10.8%	9.7%	1.1%

* ARPU, MOU & Churn expressed under OTH's definition may differ from Mobinil's disclosed figures.
** Proportionate consolidated figures

In Q1 2010 Mobinil continued to lead the mobile telecommunications market in Egypt with 26 million subscribers. The reported first quarter revenues reached US$ 225 million representing a growth of 4.4% over the same period last year. EBITDA for the first quarter reached US$ 85 million with a decline of almost 20% over the same period last year on a comparable basis reflecting an EBITDA margin of 37.6%. First quarter ARPU reached US$ 5.6 with a decline of 16.4% over the same period last year mainly driven by the impact of aggressive competition in the market.

On the commercial side, Mobinil continued its focus on El Masry pre-paid product that provides the lowest on-net rate of 8PT per minute as well as a 19PT cross-net rate adding 270 free minutes upon activation to be consumed over 90 days. In response to the regional competitors' offers Mobinil launched ALO Baladna with a tariff of 0.08 EGP/minute to Mobinil customers and 0.14EGP for other destinations including landlines. Mobinil also offered an international promotion with 1.99 EGP per minute to all destinations. In addition to the above Mobinil continued to focus on VAS through launching an unlimited Mobile internet bucket, pre-paid BlackBerry and a bonus upon recharge promotion for MBB customers.

In the first quarter Mobinil results were impacted by the intense competition in the form of the aggressive price war as well as the shortage in dials. During the coming period, the regulator is targeting to execute the new numbering plan of eight digits on all operators which might put some pressure on the availability of dials. Another regulatory action that will take place and might incur some negative effects on the level of disconnections is the new regulations regarding uncertified handsets, subscribers' activation and registration process.

These adverse conditions associated with the aggressive price moves in the market will continue putting pressure on revenue growth and margins; Mobinil will continue working internally on enhancing the efficiency plan to partially mitigate the external factors.

Tunisiana – Tunisia

تونيزيانا Tunisiana

Financial Data

	March 2009	March 2010	Inc/ (dec)
Financial Data			
Revenues (US$ 000)*	76,467	89,007	16.4%
Revenues (TND bn)	108.8	123.3	13.3%
EBITDA (US$ 000)*	41,312	46,809	13.3%
EBITDA (TND bn)	58.80	64.90	10.4%
EBITDA Margin	54.0%	52.6%	(1.4%)
Capex (US$ m)	16	18	13%

Operational Data

	March 2009	December 2009	March 2010	Inc/(dec) Mar. 2010 vs. Mar. 2009
Operational Data				
Subscribers	4,302,675	5,210,926	5,399,559	25.5%
Market Share	51.6%	53.4%	54.9%	3.3%
ARPU (US$) (3 months)	11.3	11.6	10.6	(6.2%)
ARPU (TND) (3 months)	16	15	15	(8.7%)
MOU (YTD)	169	171	178	5.3%
Churn (3 months)	9.0%	4.4%	6.3%	(2.7%)

* Proportionate consolidated figures

Tunisiana closed the first quarter of 2010 with an overall market share of 54.9% and 5.4 million subscribers compared to 53.4% overall market share and 5.2 million subscribers at the end of Q4 2009. Revenues grew 16.4% over the same period of the previous year, while EBITDA for Q1 2010 reached US$ 46.8 million, representing a YoY growth of 13.3%.

In order to maintain its steady success, Tunisiana focused its strategy mainly on reinforcing promotions to secure its customer base, and reducing "silent subs" in order to counter the third entrant threats.

Aiming to improve retention and ensure revenue growth, Tunisiana continued to develop on net usage within its base through converting abundance promotions into permanent offers. During peak hours OTT clients were able to enjoy subscription to the Happy Week offer; 1h per day on Tunisiana network for pre-paid customers and locked bundles for a given subscription fee, and 10h free on net Sundays for post-paid customers. Furthermore, Tunisiana offered one free on net hour on Sunday for each subscription to Happy Week. During off-peak hours, OTT subscribers can benefit from unlimited calls towards 1, 2 or 3 favorite numbers and unlimited SMS for a given subscription fee. Furthermore, Tunisiana launched promotions such as 100% bonus for each recharge of 5 TND or more in order to stimulate usage among "silent subscribers".

Tunisiana reinforced its strategy regarding Amigos community offer. Thus, the subscription fees for unlimited calls and SMS towards Amigos community were decreased in order to boost the closed usage group"CUG". Amigos subscribers can profit from one free hour within the community on weekends for each subscription in the 'back to school' formulas (unlimited calls and SMS or 1 free hour and 50 SMS within the Amigos community). Amigos subscribers will be able to send 20 "Call me" SMS instead of 5.

Tunisiana initiated new ways of converting LP points to receive discounts on handsets through Tunisiana e-shop or Tunisiana points of sale.

In order to reinforce its proximity positioning with its clients, Tunisiana revamped its institutional campaign, a communication axis which is based on Tunisiana achieving dreams and building projects, aiming to share a history with its subscribers. Q1 was also marked by the opening of Tunisiana's new store, located on the main street in downtown and aimed to set up a high tech vision and unique experience of conviviality and fun.

In order to develop corporate customers' loyalty, Tunisiana launched "family business" allowing the business subscriber to share 5 hours with 4 other Tunisiana subscribers of their choice for a given subscription fee. Furthermore, Tunisiana developed a new business bundle offer capped at 10 TND exclusively dedicated for big business accounts handling a minimum 20 line park. Detailed web invoice service was also offered to avoid paper mailing.

Aiming to enhance subscriber ARPU, Tunisiana continued to promote its value added services. Thus, a discount was initiated on "Waiting tone" service. Tunisiana also launched info foot service allowing subscribers to get general sports news or information related to selected football clubs via SMS with a given subscription fee. Furthermore, OTT offered one free game for each game purchased on wap up. Finally, Tunisiana launched a mobile internet reminder campaign which reminded customers of its competitive internet bundles in order to counter the new entrant's 3G offers.

To boost roaming usage, Tunisiana updated its roaming zones and tariffs; Country attribution by zone was revised for post-paid subscribers taking into consideration the most visited destinations. Highlighting "Happy zone" service as a discount promotion on international calls towards specific zones, OTT continued to promote its international bundles which allow post-paid subscribers to take advantage of free International minutes depending on their chosen area and package.

banglalink – Bangladesh

Financial Data

	March 2009	March 2010	Inc/ (dec)
Financial Data			
Revenues (US$ 000)	83,155	99,682	19.9%
EBITDA (US$ 000)	20,706	42,088	103.3%
EBITDA Margin	24.9%	42.2%	69.6%
Capex (US$ m)	26	58	123%

Operational Data

	March 2009	December 2009	March 2010	Inc/(dec) Mar. 2010 vs. Mar. 2009
Operational Data				
Subscribers	10,836,267	13,886,913	14,219,447	31.2%
Market Share*	23.9%	26.8%	25.9%	2.0%
ARPU (US$) (3 months)	2.5	2.3	2.3	(8.0%)
ARPU (BDT) (3 months)	173	163	161	(6.7%)
MOU (YTD)	278	253	233	(16.2%)
Churn (3 months)	1.9%	(0.6%)**	2.3%	0.4%

* Market share, as announced by the Regulator in Bangladesh is based on information disclosed by the other operators which use different subscriber recognition policies.
** Negative figure due to a customer reactivation program

In the first quarter of 2010 the overall industry experienced a moderate growth as connection prices were increased due to withdrawal of the SIM tax subsidy by major operators. Despite the slowdown, banglalink subscriber base has increased steadily and at the end of Q1 2010 reached 14.2 million which is a 31% increase compared to same period last year. banglalink's market share has increased slightly to 26% as of Q1 2010 compared to 24% as of Q1 2009.

banglalink's revenue performance has been very solid with revenue at the end of Q1 2010 reaching slightly below $100 million, up 20% over the same period last year. During Q1 2010, banglalink achieved an EBITDA of $42 million as a result of top-line growth coupled with a decrease in customer acquisition costs. EBITDA margin for Q1 2010 was very healthy at 42%.

In Q1 2010, ARPU remained the same compared to the previous quarter. These positive results were driven by attractive product offers to subscribers as a part of revenue enhancement initiatives aimed at the existing base as well as increased subscriber base. banglalink continued to launch innovative services to the mobile market in Bangladesh. In Q1 2010, banglalink has launched "banglalink Advance", where customers without balance can take credit facility for calling. banglalink has also launched other new Value Added Services, such as 'Phone back-up' and 'Ring back tone express copy'.

koryolink – Democratic People's Republic of Korea

Financial Data

	March 2009	March 2010	Inc/ (dec)
Financial Data			
Revenues (US$ 000) *	4,459	9,029	102.5%
EBITDA (US$ 000) *	312	5,849	n.m.
EBITDA Margin	7.0%	64.8%	57.8%
Capex (US$ m)*	11	16	45%

Operational Data

	March 2009	December 2009	March 2010	Inc/(dec) Mar. 2010 vs. Mar. 2009
Operational Data				
Subscribers	19,208	91,704	125,661	n.m.
Market Share	100.0%	100.0%	100.0%	0%
ARPU (US$)* (3 months)	24.7	24.5	21.3	(13.8%)
MOU (YTD)	146	239	311	113.0%

* Based on the official exchange rate between the US$ and the North Korean Won (KPW) of KPW 135 as sourced by Bloomberg.

koryolink's subscriber base has grown to reach 125,661 for the first quarter of 2010. In Q1 2010, koryolink reported revenues of over US$ 9 million representing a YoY increase of 102.5%. The EBITDA margin stood at almost 65%, with EBITDA reaching US$ 5.85 million in Q1 2010.

After completing one full year of operation the demand on the services of koryolink remains strong, while market reaction remains very positive towards the first 3G mobile network in the Democratic People's Republic of Korea. The coverage of koryolink has increased steadily. Contrary to initial speculations that the mobile service will be only available to the government officials and elite, the fact is that currently mobiles are used by different segments and levels of the society. Moreover; users are increasingly dependent on the mobile services; a fact illustrated by the hype in traffic during special events and occasions.

The beginning of the quarter saw the introduction of the new currency banknotes, where the currency was devalued from 100 KPW to 1. During the first 3 weeks of the year, sales activity was practically at a stand still due to the uncertainty factors resulting from the currency revaluation. koryolink sales shops – same as almost all other shops - were closed for the same period, however sales resumed at full force immediately after all the details of the new currency and the new exchange rate were announced.

During the first quarter of 2010, koryolink has extended its coverage to 5 cities outside Pyongyang as well as some highways and railways. A total of 6 cities, eight highways and railways in addition to the capital Pyongyang are currently covered. The aggressive plan to cover the entire territory of DPRK with mobile services is currently being implemented with new cities continually coming into service.

Another important development in the first quarter was the first ever introduction of the indirect sales concept in DPRK for koryolink new lines and scratch cards. A total of 4 shops serving 6 cities are operated by our distributor in addition to 9 indirect sales outlets within the capital Pyongyang which will be increased as soon as volume increases. koryolink provides training and start up support for these outlets to ensure the quality of service provided to koryolink customers in cities outside Pyongyang. Additionally, koryolink reached an agreement with the Foreign Trade Bank of DPRK whereby scratch cards will soon be sold through different FTB branches. The agreement covers initially 13 branches in Pyongyang. Through these efforts koryolink aims to avail its services closely to its current and potential customers in more and more areas within DPRK territory.

WIND Mobile– Canada

Following its successful launch in December 2009, Globalive Wireless Management Corp. ("GWMC"), operating its wireless business under the brand name WIND Mobile launched commercial service in Edmonton and Ottawa during the first quarter this year, expanding its existing network coverage in Toronto and Calgary.

WIND Mobile reconfirmed its ability to become the fourth national wireless carrier as the first real, country-wide alternative in over a decade in the Canadian Market. WIND Mobile is on track to launch service to the public in Vancouver by the summer of 2010.

WIND Mobile offers simple feature-rich service plans that start as low as the $15 Chat plan, unlimited province-wide calling with its $35 Always Talk plan and unlimited nation-wide calling on the $45 Always Shout plan. WIND Mobile brings global standards and plans that offer true value for Canadians, with features such as no charges for incoming text or incoming long distance, no system access fees and no contracts, along with the capability of choosing to pay via postpaid or prepaid for the same plan features.

Recently, WIND Mobile celebrated its fiftieth store opening. WIND Mobile's distribution is being expanded to include third party retailers during the 2nd quarter. Present locations are comprised of inline stores and kiosks. WIND Mobile has a partnership with Blockbuster Canada where branded kiosks are located inside Blockbuster stores in Toronto, Calgary, Edmonton, and Ottawa.

To help Canadians make the switch to WIND Mobile from their existing carrier, WIND Mobile introduced a $150 porting credit promotion at the end of the 1st quarter. This special offer fits in well with WIND Mobile's brand promise of listening and responding to customer feedback. Many Canadians are locked into wireless contracts with an average of $20 per remaining month in early termination fees.

Finally, WIND Mobile has also entered into a partnership with Globalive's Yak, WIND Mobile's sister brand synonymous with savings and simplicity, to offer wireless service to Yak customers and thereby create the most competitively-priced, contract-free bundle in Canada. This bundle allows customers to save as much as 40% when bundling home phone, high speed internet and mobile services.

On the regulatory front and in continuation to the protracted legal and regulatory marathon undergone last year, Public Mobile, a new entrant to the Canadian wireless market that acquired spectrum licenses outside the AWS range, applied to the Federal Court of Canada requesting an order to overturn the December, 2009 order of the Governor in Council ("Cabinet") affirming compliance with Canadian ownership and control requirements. Public Mobile seeks an order declaring that Cabinet's order was made without jurisdiction or beyond Cabinet's jurisdiction and that Cabinet erred in law in making that decision. Wind Mobile filed a notice of appearance and the application is expected to be heard sometime in 2010.

Table 17: Ownership Structure & Consolidation Methods

Subsidiary	Ownership March 31		Consolidation Method March 31	
	2009	2010	2009	2010
GSM Operations				
Mobinil (Egypt) [1]	28.75%	28.75%	Proportionate Consolidation	Proportionate Consolidation
Egyptian Co. for Mobile Services	20.00%	20.00%	Proportionate Consolidation	Proportionate Consolidation
IWCPL (Pakistan)	100.00%	100.00%	Full Consolidation	Full Consolidation
Orascom Telecom Algeria [2]	96.81%	96.81%	Full Consolidation	Full Consolidation
Telecel (Africa)	100.00%	100.00%	Full Consolidation	Full Consolidation
Orascom Telecom Tunisia [3]	50.00%	50.00%	Proportionate Consolidation	Proportionate Consolidation
Telecel Globe	100.00%	94.00%	Full Consolidation	Full Consolidation
OT Ventures [4]	100.00%	100.00%	Full Consolidation	Full Consolidation
CHEO	75.00%	75.00%	Full Consolidation	Full Consolidation
Internet Service				
Intouch	100.00%	100.00%	Full Consolidation	Full Consolidation
Non GSM Operations				
Ring	99.00%	99.00%	Full Consolidation	Full Consolidation
OTCS	100.00%	100.00%	Full Consolidation	Full Consolidation
OT ESOP	100.00%	100.00%	Full Consolidation	Full Consolidation
M-Link	100.00%	100.00%	Full Consolidation	Full Consolidation
OT Services Europe	100.00%	100.00%	Full Consolidation	Full Consolidation
MedCable	100.00%	100.00%	Full Consolidation	Full Consolidation
Mena Cable	99.97%	100.00%	Full Consolidation	Full Consolidation
Moga Holding	100.00%	100.00%	Full Consolidation	Full Consolidation
Oratel	100.00%	100.00%	Full Consolidation	Full Consolidation
C.A.T. [5]	50.00%	50.00%	Proportionate Consolidation	Proportionate Consolidation
OT Wireless Europe	100.00%	100.00%	Full Consolidation	Full Consolidation
OT WIMAX	100.00%	100.00%	Full Consolidation	Full Consolidation
TWA	51.00%	51.00%	Full Consolidation	Full Consolidation
OIIH	100.00%	100.00%	Full Consolidation	Full Consolidation
OT Holding	100.00%	100.00%	Full Consolidation	Full Consolidation
FPPL	100.00%	100.00%	Full Consolidation	Full Consolidation
MinMax Ventures	100.00%	100.00%	Full Consolidation	Full Consolidation
OIH [6]	100.00%	100.00%	Full Consolidation	Full Consolidation
OTFCSA	100.00%	100.00%	Full Consolidation	Full Consolidation
OT Holding Canada [7]	100.00%	100.00%	Full Consolidation	Full Consolidation
ITCL	50.00%	50.00%	Proportionate Consolidation	Proportionate Consolidation
SAWLTD	100.00%	100.00%	Full Consolidation	Full Consolidation

1- Mobinil is a holding company which controls 51% of ECMS, the mobile operator. Mobinil is also the brand name used by ECMS.
2- Direct and Indirect stake through Moga Holding Ltd. and Oratel.
3- Orascom Telecom Tunisia is proportionately consolidated through Orascom Tunisia Holding and Carthage Consortium.
4- OT Ventures owns 100% of Sheba Telecom which operates under the trade name banglalink.
5- Direct and Indirect stake through International Telecommunications Consortium Limited (ITCL).
6- OIH owns 100% of Orascom Telecom Iraq which sold Iraqna in December 2007.
7- Holding company for OTH's Share in Globalive which has been accounted for under the equity method.

Appendix I

Glossary

ARPU (Average Revenue per User): Average monthly recurrent revenue per customer (excluding visitors roaming revenue and connection fee). This includes airtime revenue (national and international), as well as, monthly subscription fee, SMS, GPRS & data revenue. Quarterly ARPU is calculated as an average of the last three months.

Capex: Tangible & Intangible fixed assets additions during the reporting period, includes work in progress, network, IT, and other tangible and intangible fixed assets additions but excludes license fees.

Churn: Disconnection rate. This is calculated as the number of disconnections during a month divided by the average customer base for that month.

Churn Rule: A subscriber is considered churned (removed from the subscriber base) if he exceeds the 90 days from the end of the validity period without recharging. It is worth noting that the validity period is a function of the scratch denomination. In cases where scratch cards have open validity, the subscriber is considered churned in case he has not made a single billable event in the last 90 days (i.e. outgoing or incoming call or sms, wap session…). Open cards validity is applied for OTA, Mobilink, Mobinil and banglalink so far. OTT customers are considered churn if they do not recharge within 90 days after the validity of the scratch card; while a koryolink customer is considered churn if he/she does not recharge within four months after the validity of the scratch card.

MOU (Minutes of Usage): Average airtime minutes per customer per month. This includes billable national & international outgoing traffic originated by subscribers (on-net, to land line & to other operators). Also, this includes incoming traffic to subscribers from land line or other operators.

OTH's Market Share Calculation Method: The market share is calculated through the data warehouse of OTH's subsidiaries. The number of SIM cards of competitors that appeared in the call detail record of each of OTH's subsidiaries is collected. This reflects the number of subscribers of the competition. However, OTH deducts the number of SIM cards that did not appear in the call detail records for the last 90 days to account for churn. The same is applied to OTH subsidiaries. This method is used to calculate the market shares of Djezzy, Mobinil, and Tunisiana only. In Pakistan and Bangladesh, Market share as announced by the Regulators is based on disclosed information by the other operators which may use different subscriber recognition policy.

For more information:
Investor Relations
Orascom Telecom Holding S.A.E.
Nile City Towers – South Tower - 26th Floor – Ramlet Beaulac
Tel: +202 2461 5050 / 51 Fax: +202 2461 5055 / 54
Email: otinvestorrelations@otelecom.com Website: www.orascomtelecom.com